Generative AI: How can you train an LLM model from scratch & applications on customer data

Accenture Data & AI

ΠΑΝΕΠΙΣΤΗΜΙΟ ΠΕΙΡΑΙΩΣ
UNIVERSITY OF PIRAEUS

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Agenda

01 Introduction

02 Generative AI & Large Language Model – Overview

03 A step-by-step guide to train your LLM model from scratch

04 Customer Data – Empowering business growth through Generative AI

05 C360 GenAI Virtual Agent – Demo

06 Meeting Accenture Data & AI

07 Q&A

Today's Presenters

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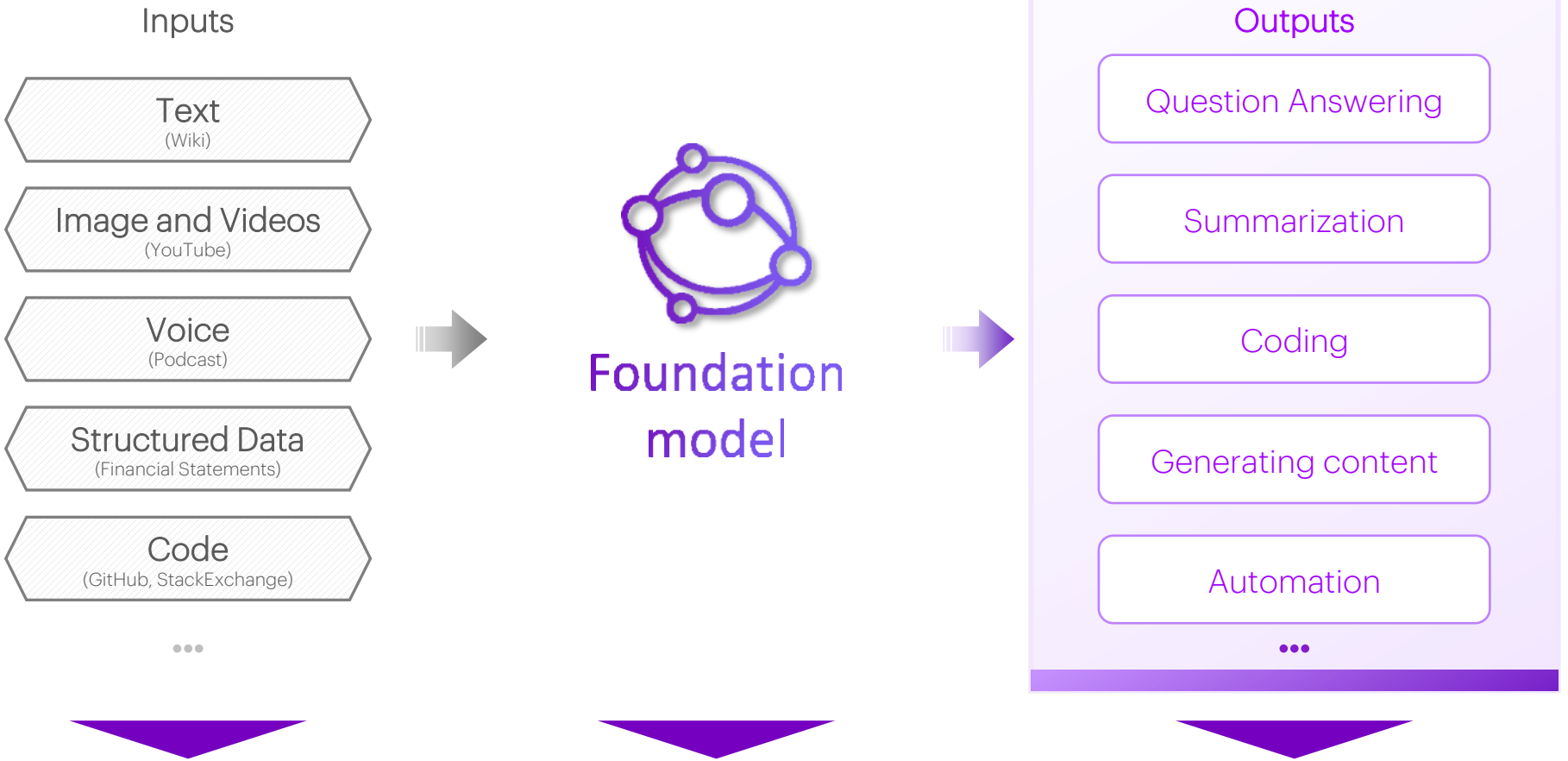
This is the story of a technology that may prove to be the most disruptive topic we've seen in decades

What is Generative AI...

Generative AI is a type of artificial intelligence that can **create new content** based on patterns it has learned (e.g., text, images, audio)



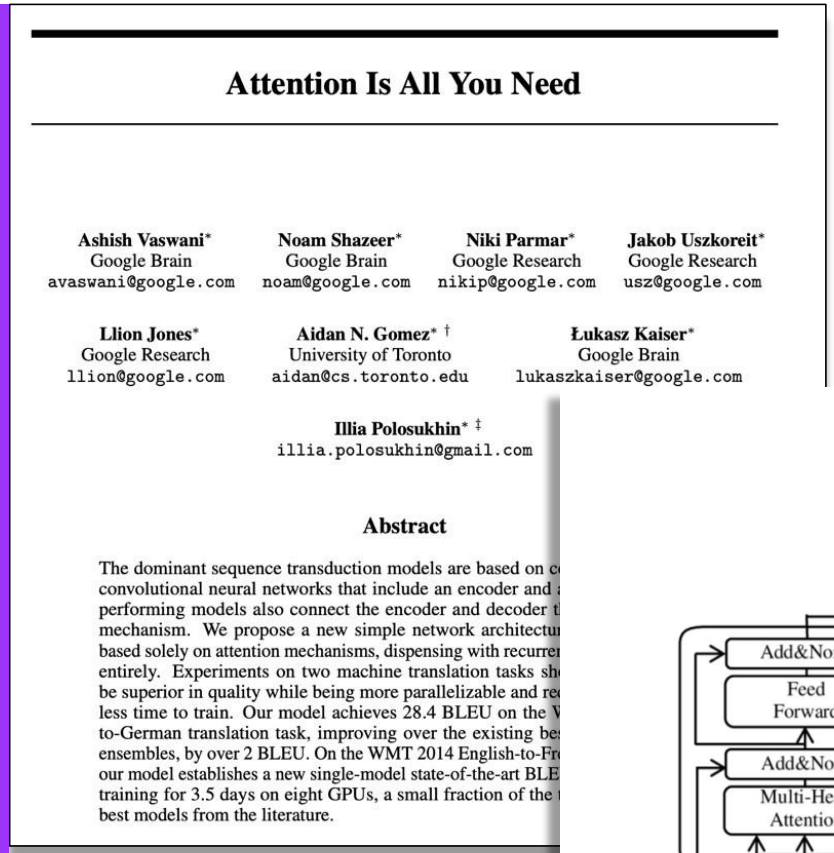
Big Changes are coming with Generative AI...

	Today	The Future with Generative AI
Customer Expectations	Self Service & Documentation Enable me with UIs and portals so I can do what I need to do from home.	Intelligent Assistant for Everything The computer can answer any question about your business and help me accomplish tasks.
User Interfaces	Modern-Looking Graphical UI with buttons, tabs, dialog boxes, w/ a modern, well-designed look and feel.	Tell the computer what you want The computer should be able to execute complex, multi-step requests for me.
Corporate Knowledge	"Content is King" 10% Knowledge acquisition 90% Content generation	"Knowledge is Fuel for the AI Machine" 90% Knowledge acquisition 10% Content generation
Business Processes	Human first Automate later, once we figure it out.	Automate first Human only as a fall back for startup-up, then it goes away after 6-12 months.
Innovation	Innovate to increase revenue Cost reductions are just as important to the bottom line.	Innovate or die Systems are mostly automated. Innovation is the only way to increase margins.

How did we get there?
In 2017 A New “AI Engine”

Transformer – The new "AI Engine"

- The "transformer algorithm" was first introduced by researchers at **Google in 2017**
- **Previous algorithms** process input words one at a time in sequential order
- **Transformers algorithms** use new techniques to efficiently process and analyze large sequences of text
- For example, **attention** is a mechanism that enables the model to **weigh the importance** of different parts of an **input sequence** when generating an output.



Attention Is All You Need

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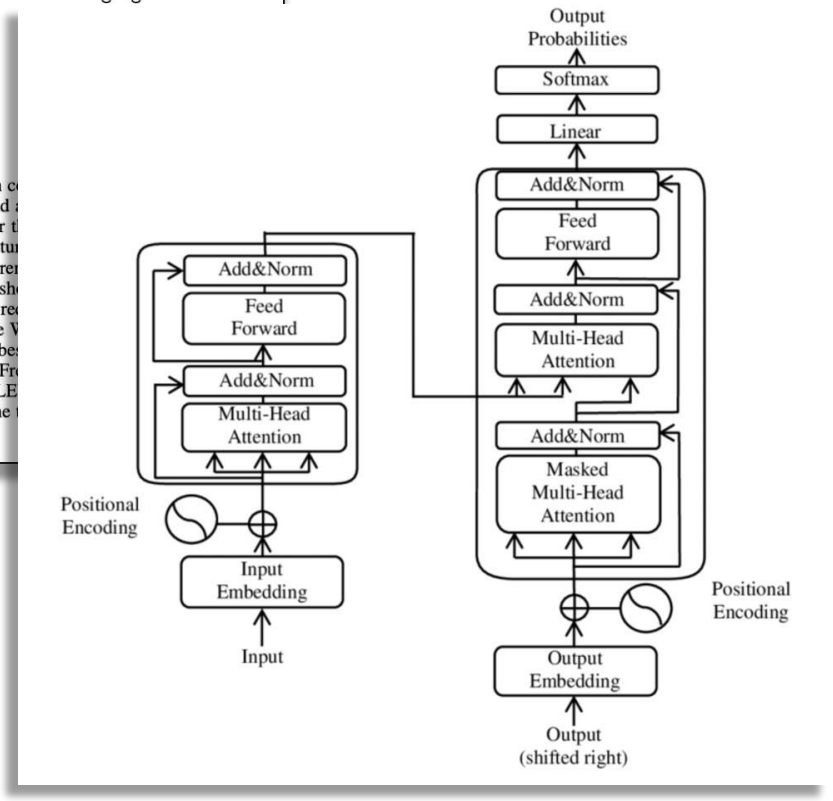
Abstract

The dominant sequence transduction models are based on c convolutional neural networks that include an encoder and performing models also connect the encoder and decoder t mechanism. We propose a new simple network architectu based solely on attention mechanisms, dispensing with recurre entirely. Experiments on two machine translation tasks sh be superior in quality while being more parallelizable and re less time to train. Our model achieves 28.4 BLEU on the W to-German translation task, improving over the existing be ensembles, by over 2 BLEU. On the WMT 2014 English-to-Fr our model establishes a new single-model state-of-the-art BLE training for 3.5 days on eight GPUs, a small fraction of the best models from the literature.



What is Large Language Model (LLM)...

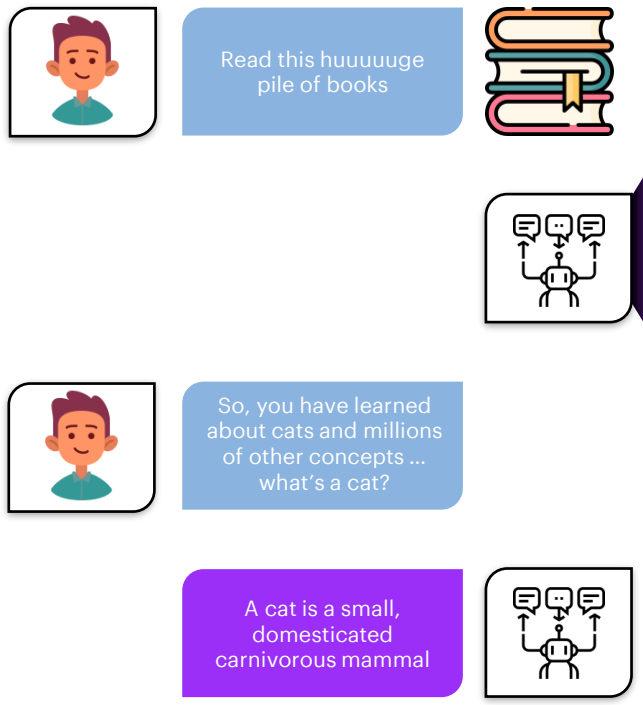
Large Language Model
e.g., LaMDA, PaLM, GPT-3

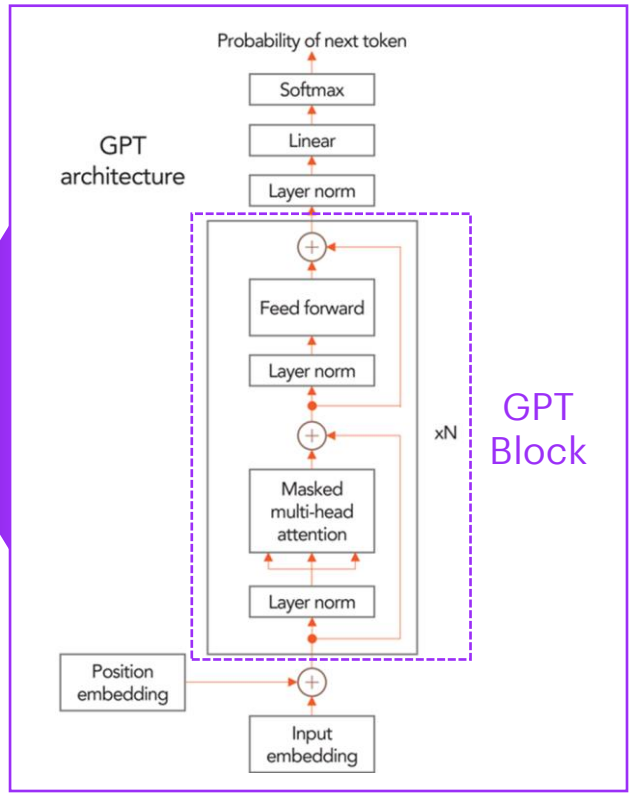
Large Language Model
GPT example

Recognize, predict and generate
ML algorithms that recognize, predict and generate human language

Billions of parameters
Pre-trained on petabyte scale text-based datasets resulting in large models with 10s to 100s of billions of parameters

Pre-trained on large corpus of text
LLMs are normally pre-trained on large corpus of text followed by fine-tuning on a specific task





Let’s see a step-by-step guide to train your LLM model from scratch before we deep-dive into customer data...

The smallest LLM possible

How small can language models be and still speak coherent English?

Indicative Methodology

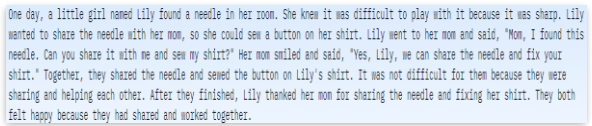
WHAT

Challenge

1. Demonstrate the feasibility of training language models (open-source framework) on standard hardware, even with a basic understanding of how Language Models work.
2. Assess whether training more complex models (with more parameters) could enhance text generation.

HOW

Approach & Methodology

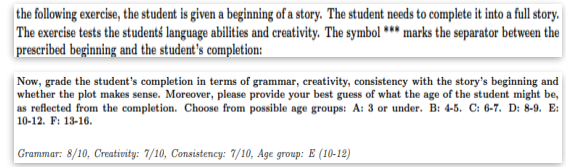


Dataset

TinyStories dataset, a synthetic dataset created by GPT-3.5 and GPT-4 that only contain words that a typical 3 to 4-year-olds usually understand and on proving that Small Language Models (SLMs) can generate coherent English text.

Training Framework

NanoGPT framework, built on PyTorch, proved instrumental in training and fine-tuning small and medium-sized GPTs, aligning with the objectives outlined in the TinyStories paper. The adoption of NanoGPT underscores our commitment to leveraging open-source resources.



Evaluation

Novel evaluation method of language models leveraging LLMs such as GPT 4 to grade SLMs across four key aspects (rated from 1-10): 1. Grammar, 2. Creativity, 3. Consistency, 4. Age Group

WHY

Balance Model vs Data Size

Risk of overwhelming smaller models with vast datasets or constraining larger models with insufficient data

Retain the essence of the architecture while being more manageable and accessible

With the right architecture, smaller models can be both efficient and effective

33M Parameters

Gold standard

***Note**: Experiments are inspired by the paper "TinyStories: How Small Can Language Models Be and Still Speak Coherent English", which delves into the challenges faced by smaller language models in generating coherent English text.*

The smallest LLM possible

Data acquisition & preprocessing

Dataset
TinyStories

Dataset is available in Hugging Face:

- Size: ~2 GB
- Rows: ~2M
- Number of lines: 15,600,057
- Number of words: 439,223,229
- Number of characters: 2,226,845,268

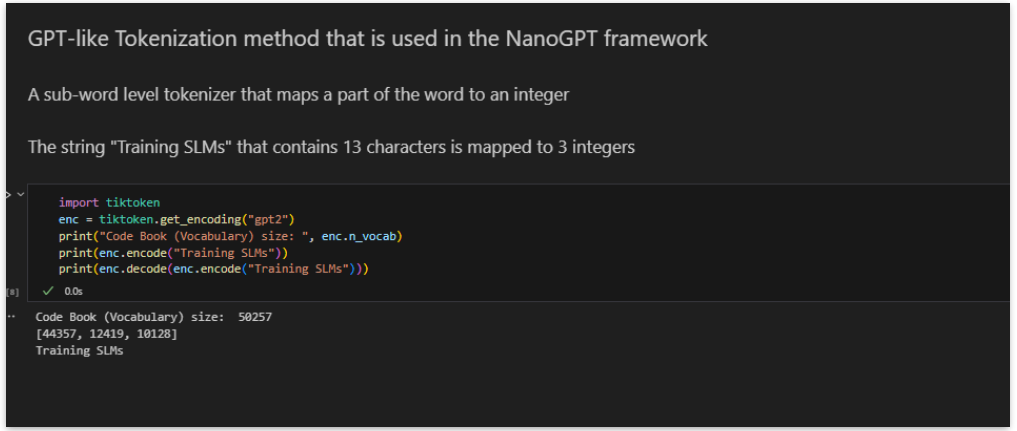
Each story ends with this symbol “<|endoftext|>“. In order to get an idea of the tiny stories’ content you can download the txt file and explore it. An example of a story can be seen below:

Once upon a time, there was a king. He was a big and strong king who ruled over his kingdom. One day, he wanted to take a nice and long bath, so he filled up his big bathtub with warm water. He wanted to feel relaxed and so he soaked in the tub for a really long time.
When he had finished soaking and stepped out of the bathtub, the king noticed that the water had spilled out of the tub and all over the floor. He felt guilty that he had made such a mess, so he quickly grabbed a cloth and began to clean it up.
The king got so hot from cleaning up the mess that he decided to take another soak in the bathtub. He put a lot of bubbles in the water to make it nice and bubbly. He relaxed again and felt all the worries wash away.
The king was so happy that he had been able to clean up the mess he had made and enjoy a nice soak. He dried off and wrapped himself up in a big towel. Then, the king went back to ruling his kingdom and enjoying his lovely baths.
<|endoftext|>

Tokenization
A fundamental step in natural language processing

Tokenization is a fundamental step in natural language processing, involves converting raw text, in our case the text from the TinyStories dataset into integers, a format suitable for machine learning models.

Regarding ChatGPT, the model functions at a token-by-token level, emphasizing sub-word tokens. OpenAI has developed the tiktoken tokenizer for this purpose which is used by the nanoGPT framework, allowing for efficient handling of sub-word encodings.



The smallest LLM possible

Inference, evaluation and results

Generates human-like text based on given prompts or input

Inference

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **hello to the grown-up and the other pumpkins that lived there. One day, the pumpkin opened its door and went to bed for a very long time. It saw a big tree and wanted to play. The pumpkin thought it would be fun to dance! So it did, it jumped up and up until it was ready for the other pumpkins.**
The pumpkin started to play. It made a big splash and then jumped up and down. It was the biggest pumpkin ever! It was so happy when it jumped up and down. The other pumpkin was happy that it could spin too. They all had fun playing together and became best friends.

Evaluation Results:
1. ****Grammar: ** 7** - The student has a good grasp of basic grammar, but there are a few errors and awkward phrasing. For example, "it would say hello to the grown-up" is a bit unclear, and "it jumped up and up until it was ready for the other pumpkins" could be more smoothly written.
2. ****Creativity: ** 9** - The idea of a talking, dancing pumpkin is quite creative and engaging. The student has also included some interesting details, like the pumpkin's desire to move and play.
3. ****Consistency: ** 6** - The story starts with the pumpkin being unable to move, but then it suddenly can. Also, the pumpkin opens a door and goes to bed, which is a bit confusing. However, the theme of friendship and play is consistent throughout.
4. ****Age Group: ** :10-12** - The student's writing suggests a good understanding of narrative structure and creative thinking, which is typical of this age group. The minor grammatical errors and inconsistencies could also be expected from a student in this age range.

Analyzes ability to generate human-like text

Evaluation

The authors of the TinyStories paper propose a novel paradigm for evaluating language models, utilizing GPT-4 to grade the content generated by these models as if they were stories written by students and graded by a human teacher. This paradigm addresses the limitations of standard benchmarks, which often require highly structured model outputs. Moreover, it provides a score from 0 to 10 for the model by assessing 4 capabilities:

1. Grammar
2. Creativity
3. Consistency
4. Age group of the model ("student")

Results

For a comprehensive evaluation, we opted for:

- A single prompt, and the model produced 10 different responses to that prompt.
- Then averaged the scores to achieve a more balanced assessment

The resulting average from this process is illustrated below.

Scores/Model	1.6M	3.6M	7.2M	8M
Training time	20 mins	3 hours	15 hours	32 hours
Grammar	3.5	3.36	4.72	5.36
Creativity	6	6.18	6.45	6.9
Consistency	3.18	3.72	4.09	4.63
Age Group	6-7	6-7	6-7	8-9

The observed pattern in our results suggests a direct correlation between model size and text generation quality. As the parameter count increases from 1.6 million to 8 million across the four models, there is a consistent enhancement in various aspects of text generation.

The smallest LLM possible

Illustrative results from the 1.6M, 3.6M, 7.2M and 8M parameters models

1.6M

Average Grammar: 3.54
Average Creativity: 6.0
Average Consistency: 3.18
Average Age Group: 6-7

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **"That's not to clean sun, honey!"**
The sun thanked the water and said, "You are too. You're careful." The farmer was quiet and Tim, and the water. He was happy and happy. His girl was happy.

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say, **"I will be nice and I will find your adventure now!" The next day, the other bird was trying to help.**

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **Mom. After the sun was perfect at the sky, Sam and they were very happy. They played together together together and played together every day.**

3.6M

Average Grammar: 3.36
Average Creativity: 6.18
Average Consistency: 3.72
Average Age Group: 6-7

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **that was not like a princess.**
One day, while the pumpkin was playing, the pumpkin started to look at the pumpkin. It was a pumpkin, and it started to look at the pumpkin. The pumpkin smiled and said, "We have a fun day at home, Mom."
But then, someone said, "No, I found. It's not your pumpkin." The pumpkin was not happy. The pumpkin were sad, but they knew the pumpkin could be good things, but Tim was very happy to help the pumpkin. And it helped each other.

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **that was not like a princess.**
One day, while the pumpkin was playing, the pumpkin started to look at the pumpkin. It was a pumpkin, and it started to look at the pumpkin. The pumpkin smiled and said, "We have a fun day at home, Mom."
But then, someone said, "No, I found. It's not your pumpkin." The pumpkin was not happy. The pumpkin were sad, but they knew the pumpkin could be good things, but Tim was very happy to help the pumpkin. And it helped each other.

7.2M

Average Grammar: 4.72
Average Creativity: 6.45
Average Consistency: 4.09
Average Age Group: 6-7

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **thank you to the pumpkin for being so helpful.**
One day, the pump grew into a big, scary pumpkin. It was going to the pumpkin and it was very scary. The pumpkin didn't know what it was. It was just a bit scared, but it took the pumpkin away. The pumpkin was happy and thanked the pumpkin for its kindness.

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **it would help the pumpkin. It would come closer and see the pumpkin.**
One day, the pumpkin came to the pumpkin. It wanted to see the pumpkin growle. It looked happy and wanted to see how big it was. So, it tried to talk to it. It made a big giant face and started to laugh. The pumpkin and the pumpkin became good friends.
The pumpkin learned that being kind and helping others can help you make everyone in need. And they all lived happily ever after.

8M

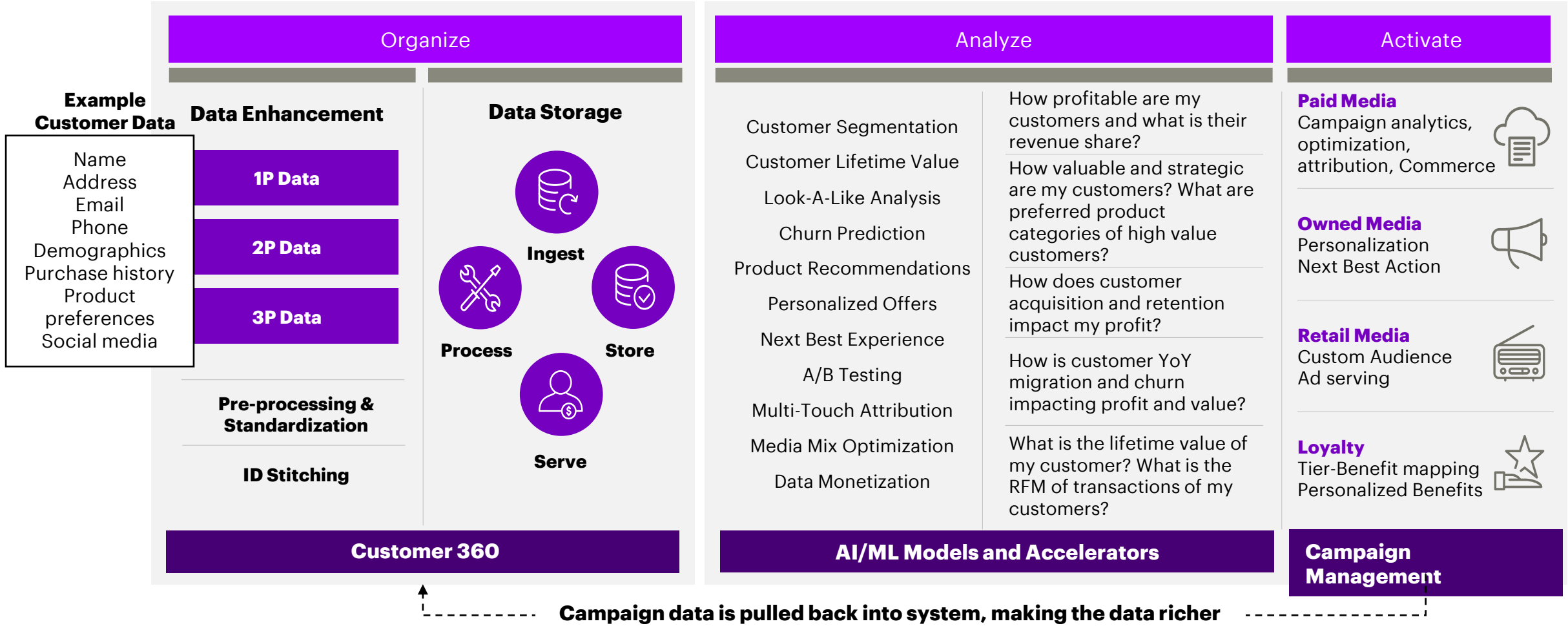
Average Grammar: 5.36
Average Creativity: 6.90
Average Consistency: 4.63
Average Age Group: 8-9

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say **hello to the pumpkin.**
One day, the pumpkin was looking for food. It looked around and saw the day. It felt strong and happy. The pumpkin went to the other pumpkin and ate it with its friends. They all lived happily ever after.

Once upon a time there was a pumpkin. It was a very special pumpkin, it could speak. It was sad because it couldn't move. Every day, it would say, **"Don't worry, pumpkin, you can help me. It will be fun!"**
The pumpkin was excited to say a funny language. It would fly around the garden and play a happy song. It would talk to the pumpkin and make everyone laugh. The pumpkin liked to talk and play with its friends.
One day, the pumpkin and its friends decided to explore a new place. They said it was time to go to celebrate. The pumpkin said, "Let's be friends, friends!" So the pumpkin and its friends went to their homes. And they all lived happily ever after.

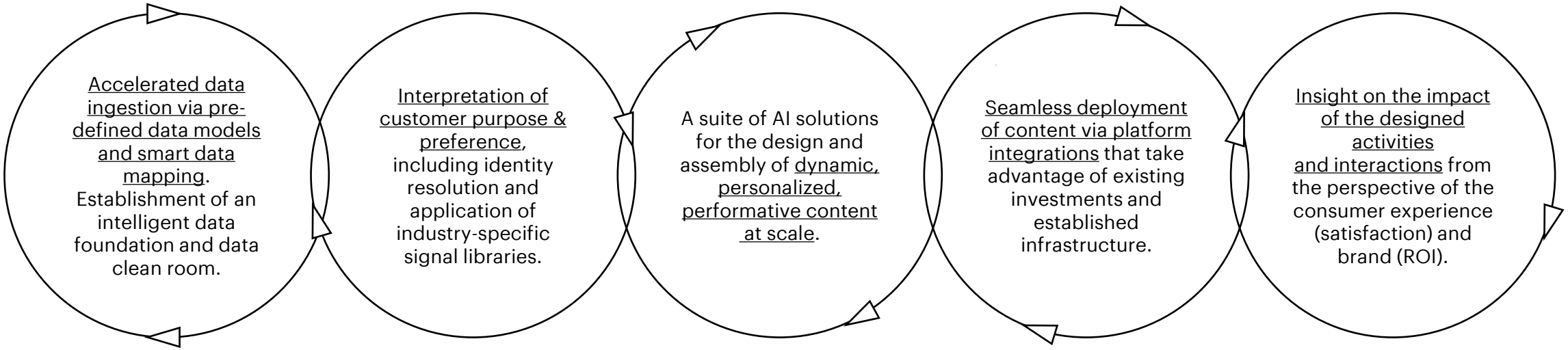
Customer Data High-Level Approach

Organize, analyze, and activate customer data



How does AI for Customer work?

AI for Customer is a portfolio of intellectual properties that accelerates growth through implementation of responsible, next-gen data & AI solutions



GenAI Use Cases

Data Quality Summarization

Data Cleansing and Enrichment

GenAI Use Cases

Identification of Costumer Records

Sentiment Analysis

GenAI Use Cases

Attribute AI

Audience Creation

GenAI Use Cases

Social Media Content Creation

Email Marketing

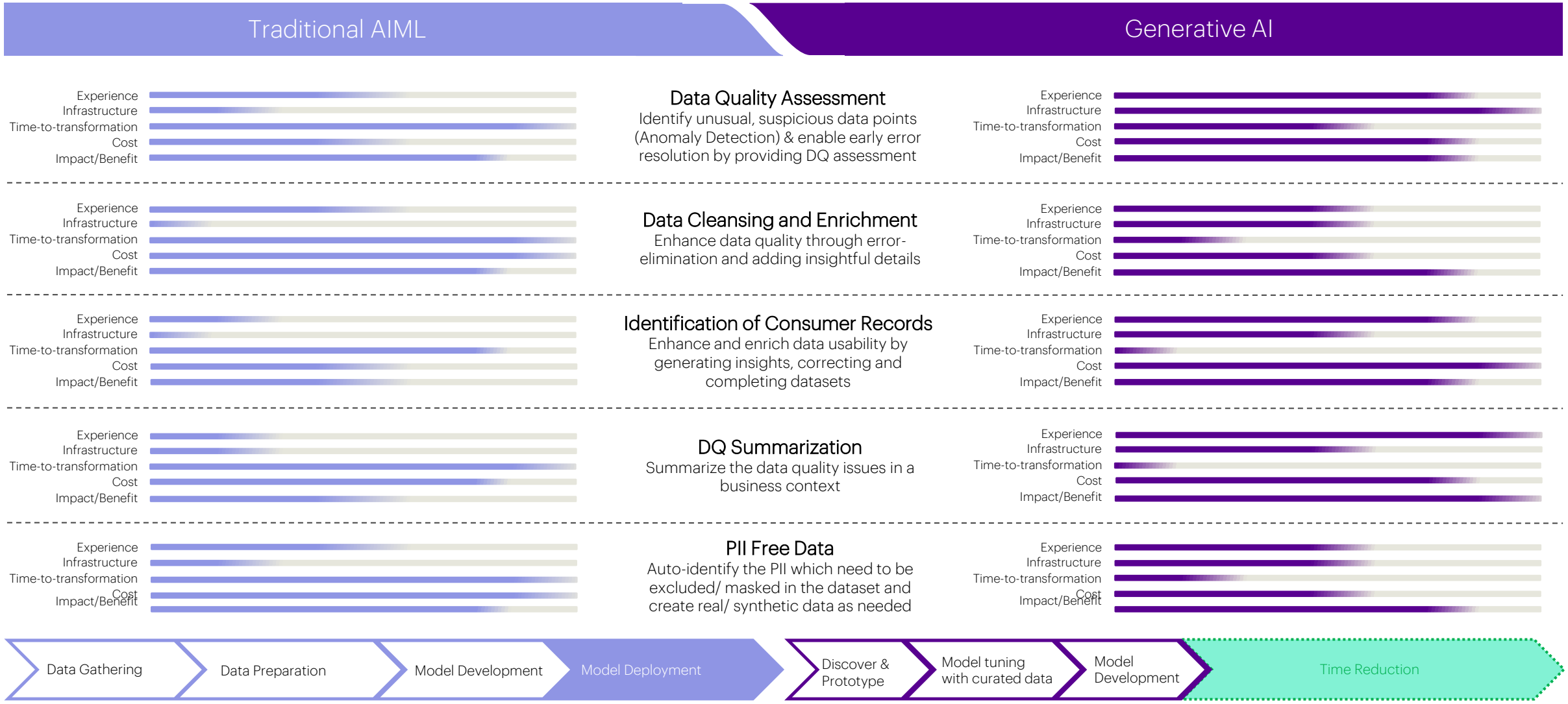
GenAI Use Cases

AI-powered Customer Service

Personalized Marketing Ads

Data Quality: Generative AI vs Traditional AIML

GenAI can offer superior out-of-the-box quality and performance



Note: We are still very early and learning about the new GenAI-workflow. The ideal workflow will likely be a hybrid depending on use case

Demo of C360 Search Virtual Assistant

Required knowledge, tools and flow

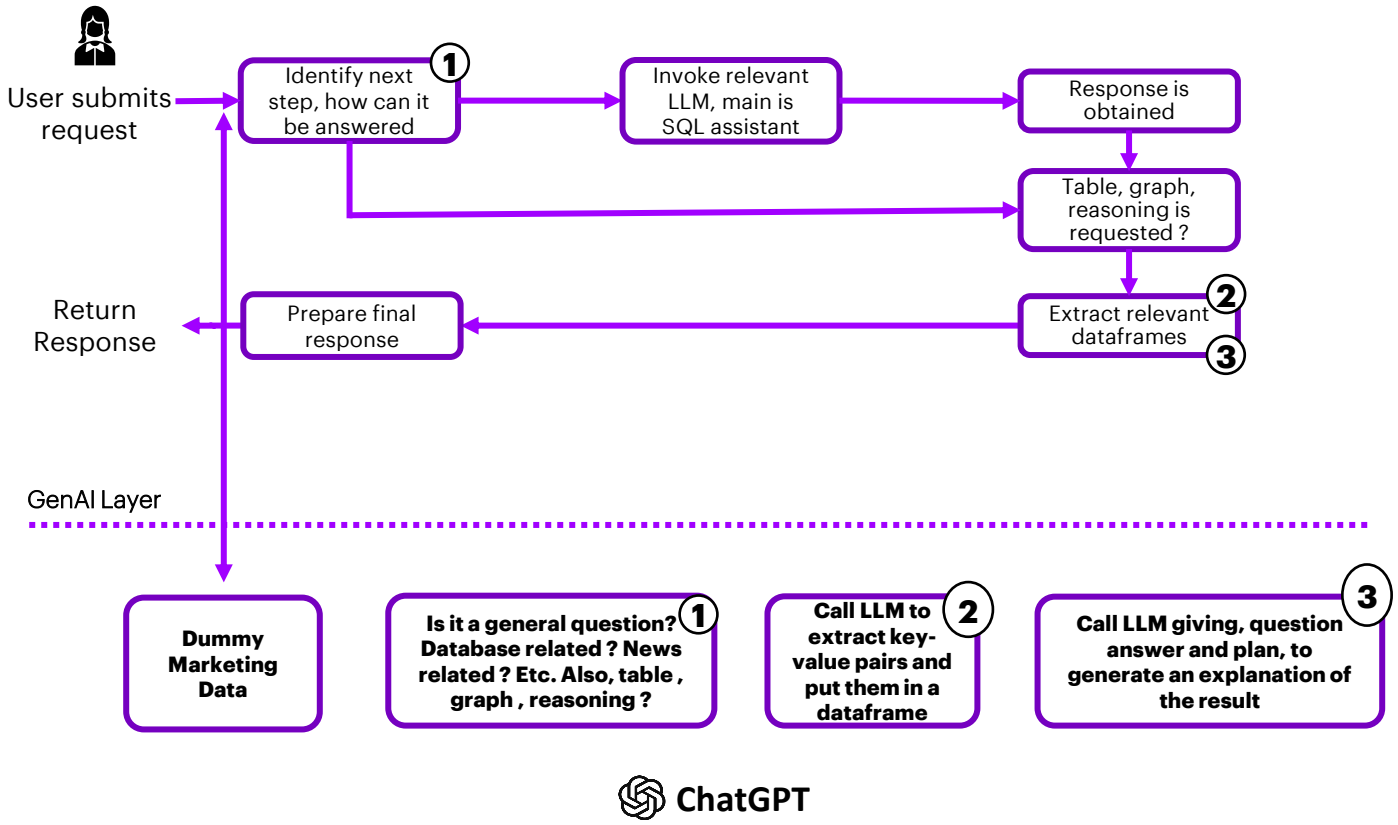
1 | **Codebase**
Good familiarity with Python

2 | **User Interface**
Basic knowledge of Streamlit

3 | **OpenAI Large Language Model**
Prompt engineering and basic understanding of ChatGPT API & function calling

4 | **LLM Framework**
Langchain – basic understanding of chat models, tools, agents, functions

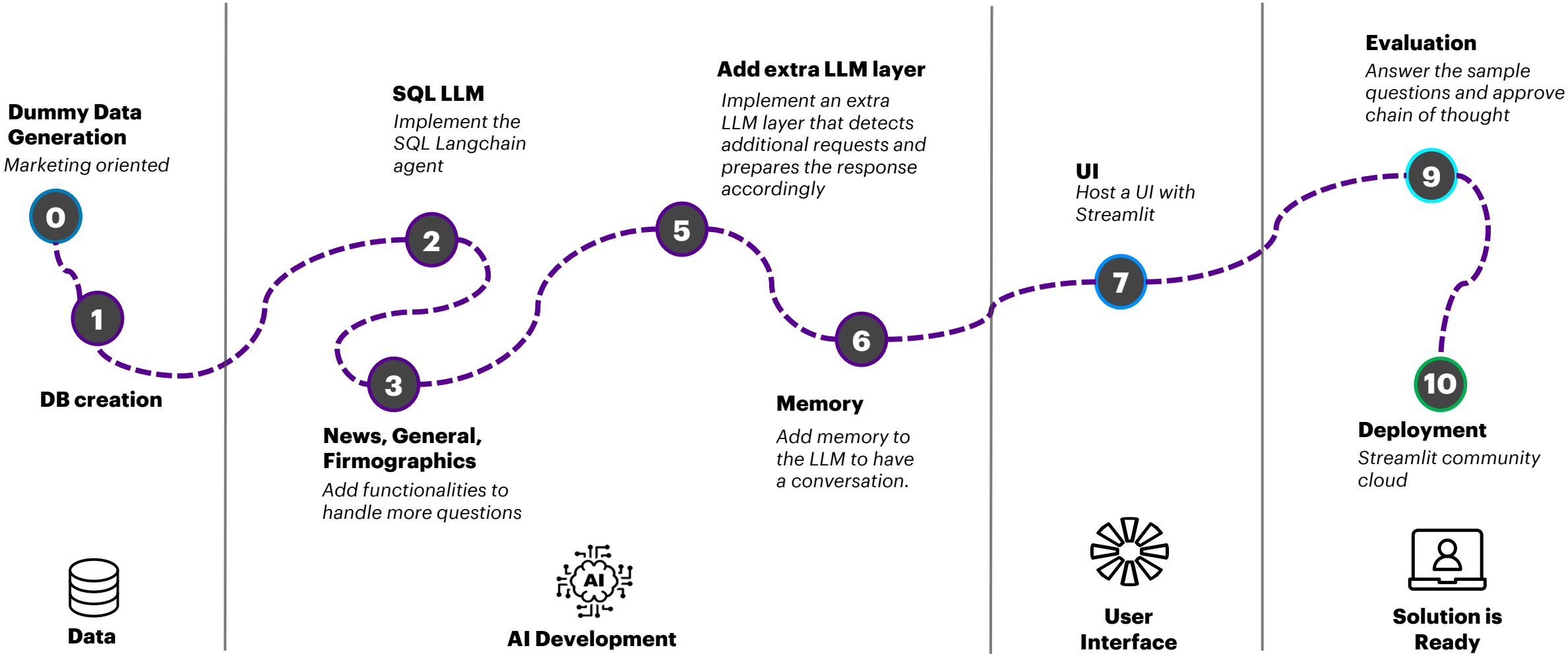
5 | **Database**
Good knowledge of SQLite database



In summary, the solution is an orchestration of LLMs each tending to a specific task. The first analyzes the nature of the question and detects any additional requests. Then according to whether it is a database related query or not, it calls the relevant LLM. Then the output is enhanced by any additional requests detected.

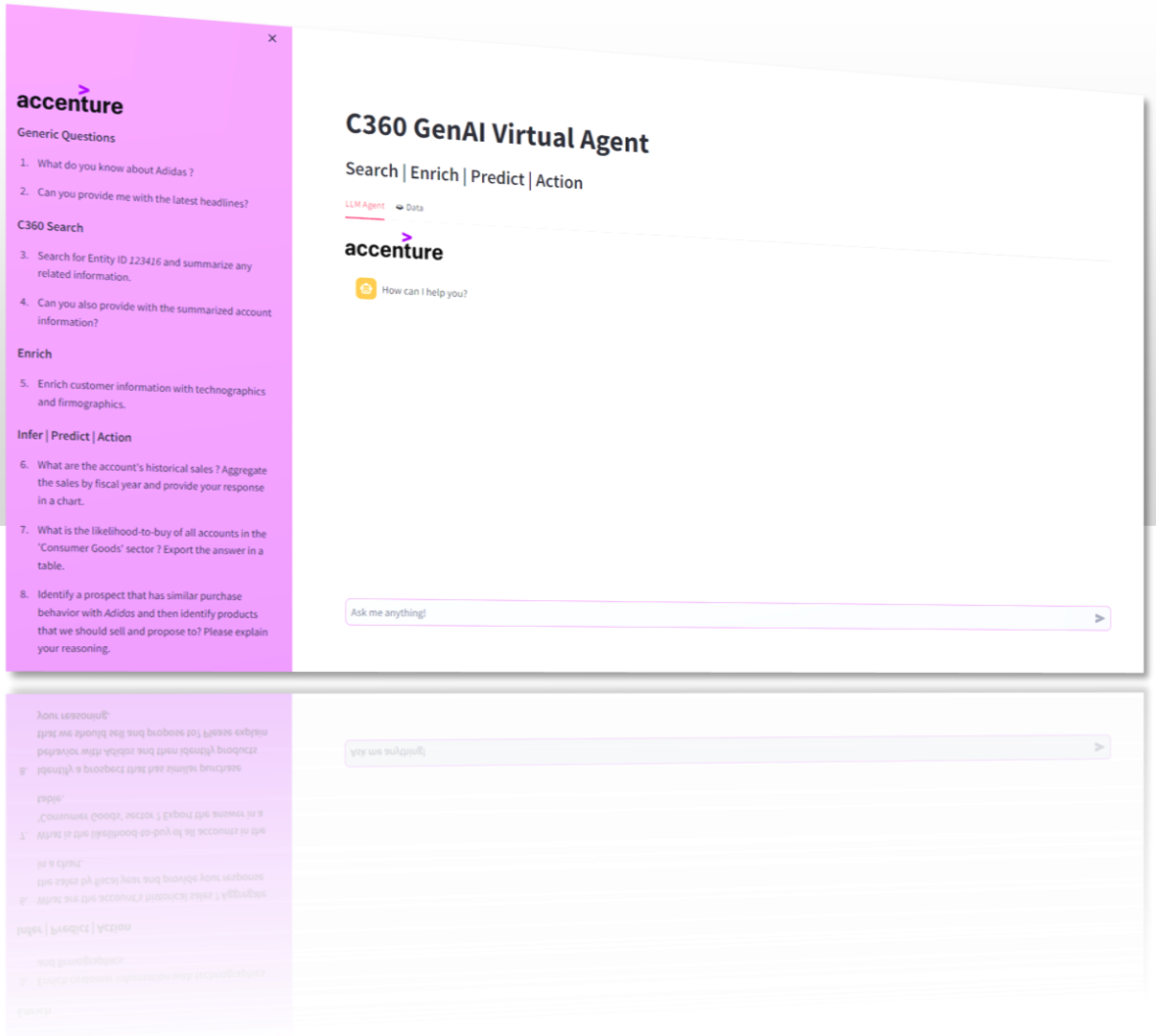
Demo of C360 Search Virtual Assistant

Development pipeline



Demo of C360 GenAI Virtual Agent

Decoding the future – An illustrative experience



Chain of Thoughts

Multi Modality

Human + Machine

Search | Enrich | Predict | Action

Empower users with the right information & insights to drive actions, increase effectiveness and enable additional value for the company and its customers

Accenture's Center for Advanced AI

3B USD
Our investment in capabilities to accelerate client's AI journeys

1.6K +
Generative AI skilled professionals

40K +
Data & AI Professionals

6K
Data scientists and certified data architects

20+
Years of data management experience

300+
Industry & Functional use case and value calculator assets

8
4 Data Innovation Centers +
2 Data Studios +
2 innovation labs

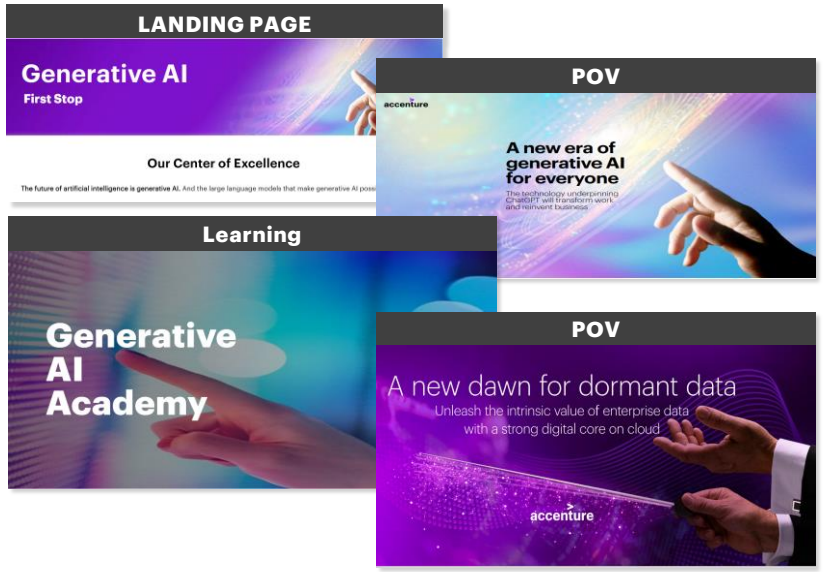
120+
Prebuilt Accelerator assets

1,496
Data and AI patents

8
Foundation Model Sandboxes in multiple clouds and on-prem

Building on years of research and client work, Accenture has established a company-wide team: the Generative AI and Large Language Model (LLM) Center of Excellence, bringing together the skills across Accenture.

Thought Leadership



Accenture Data & AI Athens CoE

Leader

Athens Innovation Center for Customer & Marketing Analytics *is 1 out of 25* Accenture Analytics Centers, including 5 Innovation Centers, *worldwide. Focused on customer, marketing and sales analytics, serving hundreds of clients across the world from multiple industries.*

Industry Expertise

COMM · HIGH-TECH · AUTO · CONSUMER GOODS · RETAIL · LIFE SCIENCE · BANKING · INSURANCE · OIL & GAS

Professionals

160+ *experts with diversified background*

Levels

Director & above	4,13%
Manager & Senior Manager	18,18%
Consultant	27,27%
Analyst	41,32%
DS Associate	9,09%

Experience

20+ *years of experience with: Data, AI/ML and Automation*

Artificial Intelligence · **Data Science** · **Augmented Insights** · **Machine Learning** · **Data Engineering**

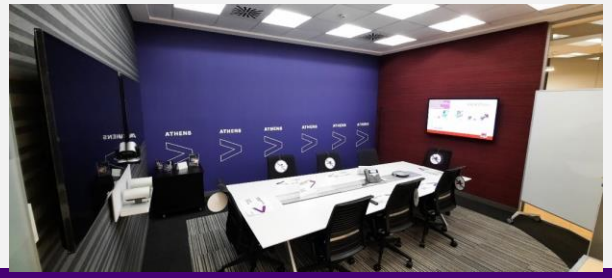
Athens Office

1.878 sqm.

170 seats

Open Workspaces

Meeting Rooms

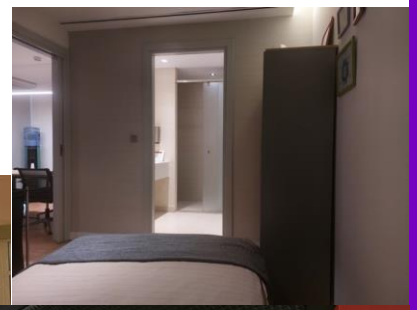


Safety & Security

- CCTV System
- Access Control System
- Visitor Management System

Restaurant Area Break out area

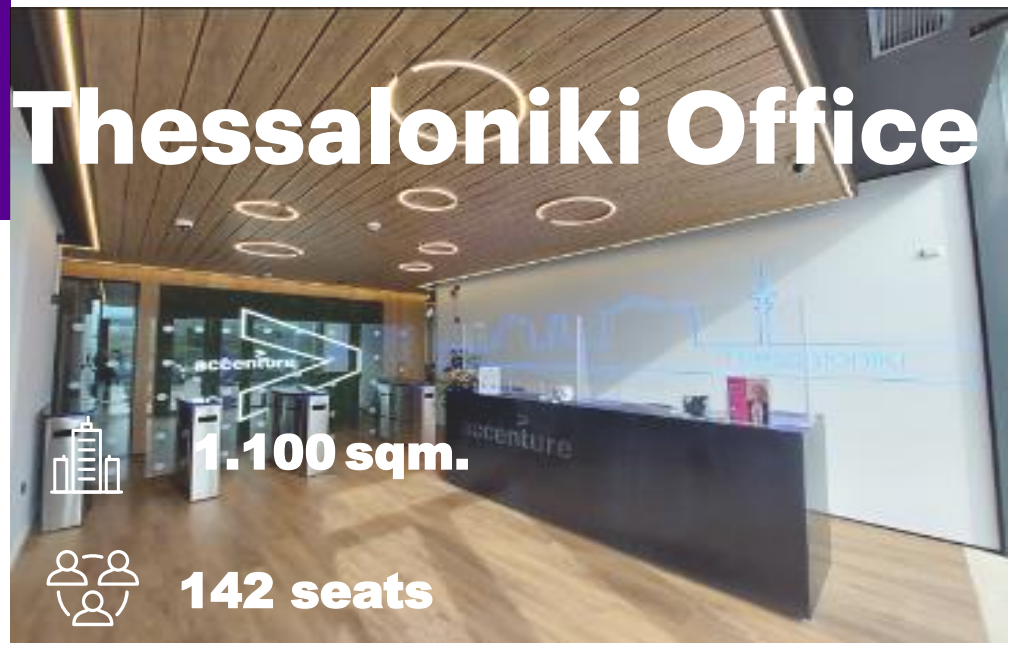
Wellness Room



Studio

Building Characteristics

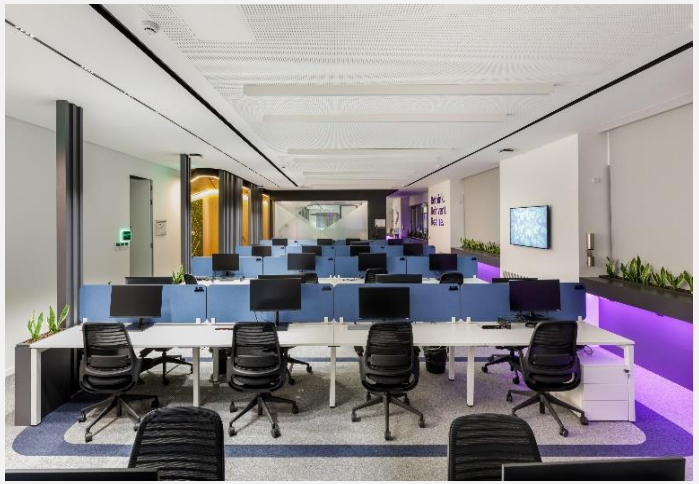
Thessaloniki Office



1.100 sqm.

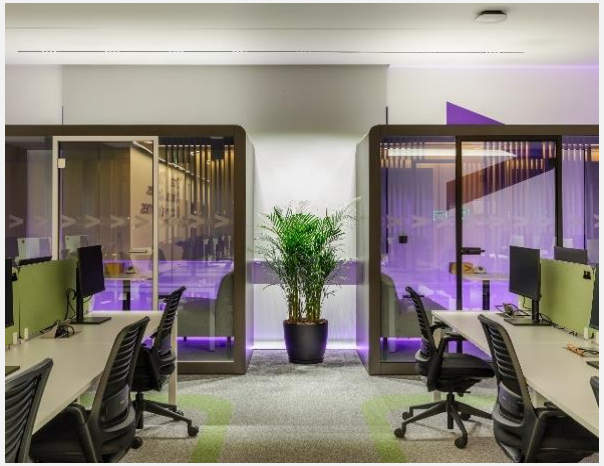
142 seats

Open Workspaces



Conference Room

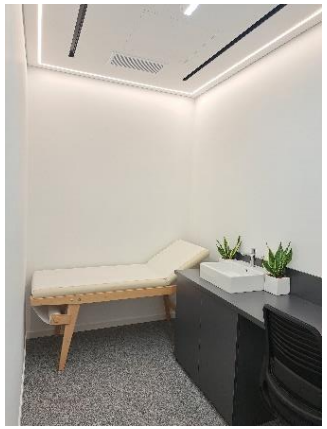
Booths



Safety & Security

- CCTV System
- Access Control System
- Visitor Management System

Wellness Room



Break out Area

Restaurant Area

Building Characteristics

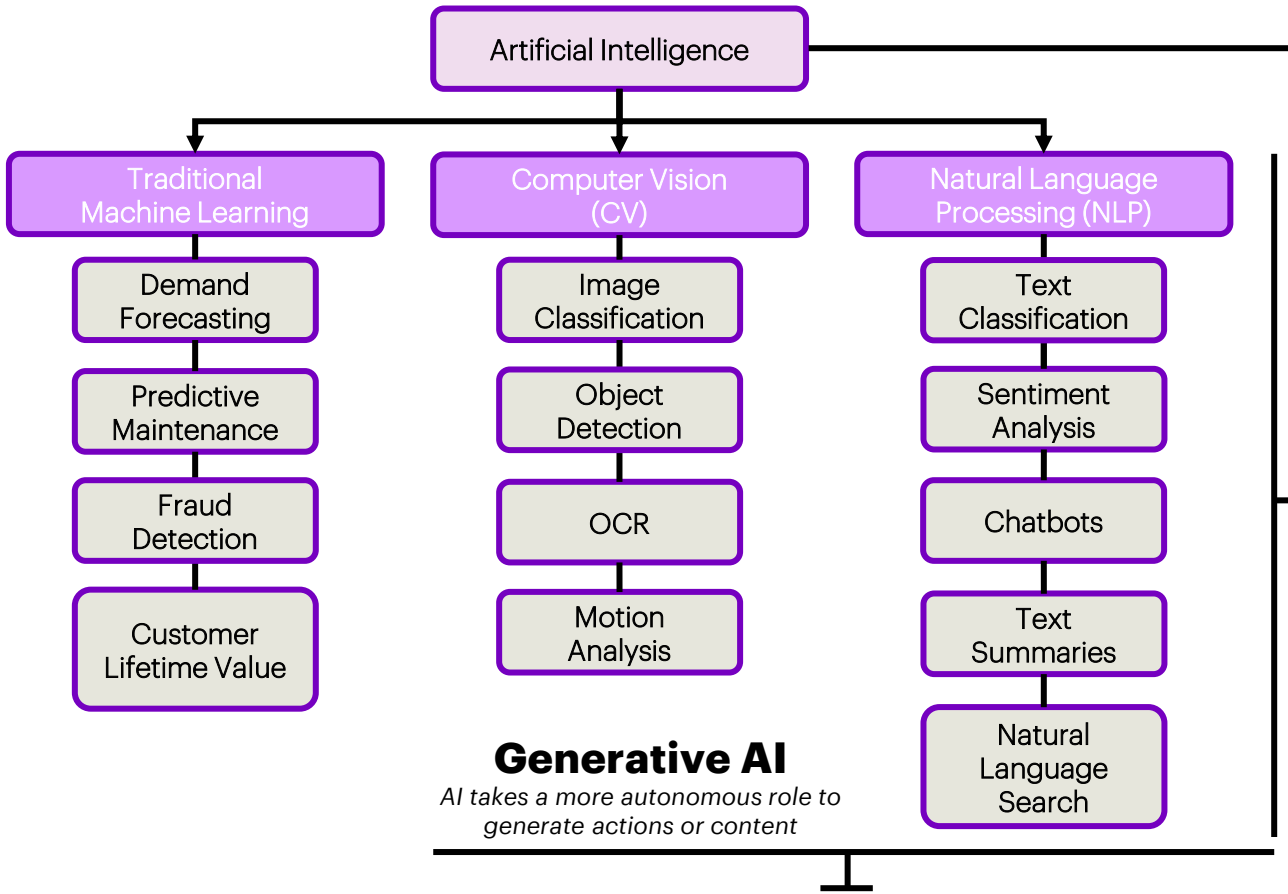
THANK YOU

. . . and hope we meet again soon

Recruitment.Greece@accenture.com

https://www.linkedin.com/company/accenture_greece/jobs/

Gen AI is Widely Accessible and can Address Highly Specific Use Cases



"Use Cases"

What: AI is the simulation of human intelligence processes by machines. These processes include learning, reasoning and self-correction.

Suited for: Tasks demanding logical reasoning, pattern recognition, and decision-making based on predefined rules.

✚ Deep Learning

What: Involves the use of deep neural networks which excel at learning complex patterns.

Suited for: Tasks requiring processing of large amounts of complex, high-dimensional data like image recognition and processing, audio and speech processing and natural language processing.

⚠ *Requires a relatively large amount of data and computational power compared to other machine learning methods*

What: Creates new content, such as text, images and music. Unlike traditional AI/ML, it is designed to create new things.

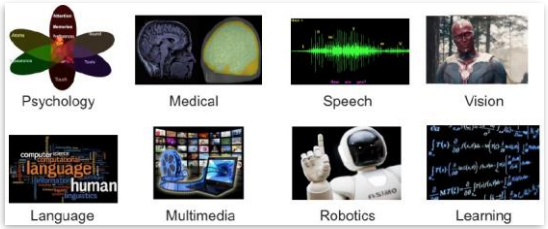
Suited for: Tasks demanding creation of imaginative and unique outputs like image generation, natural language processing, text generation, music creation, voice synthesis, and creating realistic visuals in video games.

- ***Ready to Use***: *GenAI models like GPT-4 are pre-trained and ready for use, which significantly reduces the time required for the setup.*
- ***High-level Interactions***: *Allows natural, high-level interactions for users to converse with the model, enhancing user experience.*
- ***Innovation and Creativity***: *Generative AI models' unique responses offer creativity, which can provide innovative solutions for complex problems.*

What is Large Language Model (LLM) (1/2)...

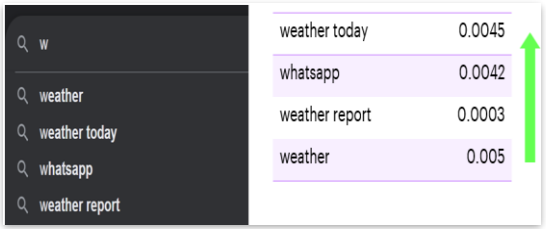
What's a language?

Language is a structured communication system, comprising grammar and vocabulary, enabling humans to convey meaning through various modes.



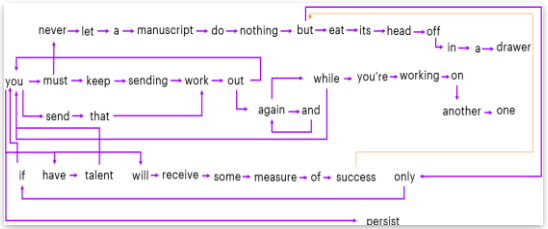
What's a language model?

A language model, an AI model, is designed to comprehend and create human language by predicting the following word or the sentence structure based on preceding words.



What's an LLM?

A large language model is an AI model trained to understand and generate human language, predict text, and learn grammar, facts, reasoning abilities, and potentially demonstrate creativity.



Expression Codes

Each entity has its language - computers use code, biology uses molecules, people use expressions, signs.

Language Models

Unigram models
N-gram models

Most prominent
Recurrent Neural Networks (RNN)
Long Short-Term Memory (LSTM)
Transformers

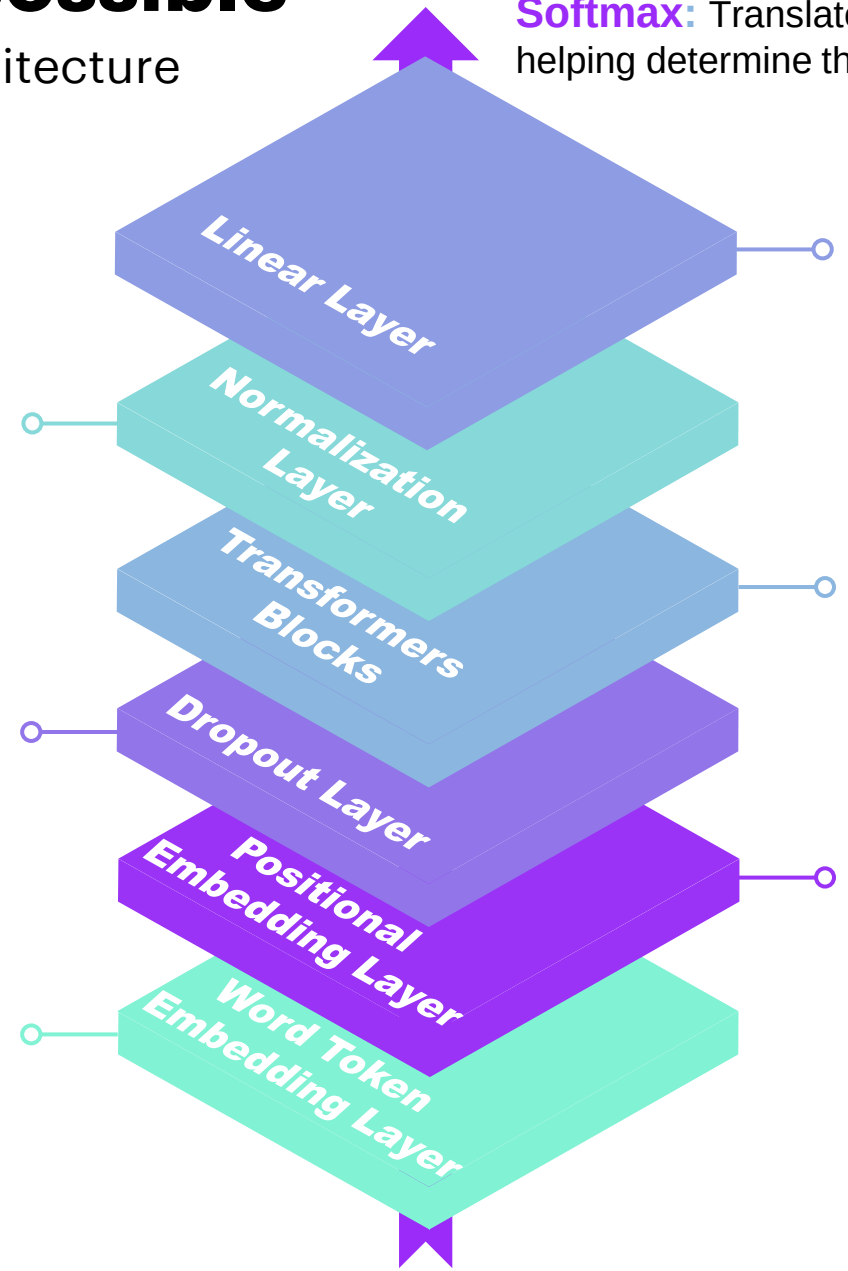
Note

The important thing to keep in mind is, that each predicted word need not be dependent on its immediate preceding word. But, it can be any word(s) preceding it.

The smallest LLM possible

Details on the Transformers architecture

Indicative Architecture



Softmax: Translates the final layer outputs into probabilities, helping determine the most likely next word in a sequence.

Linear Layer: A crucial component for transforming input features through weighted connections, allowing the model to capture patterns and relationships in the data during the training process.

Transformers Blocks: Designed to process sequential data, capturing both the contextual relationships between tokens and the non-linear interactions within each token's representation

Positional Embedding Layer: In transformers, positional information is not encoded in the input sequence, so positional embeddings are added to the token embeddings to give the model information about the order of tokens.

Normalization Layer: A technique used in neural networks to normalize the activations of neurons in a layer

Dropout Layer: The dropout layer is employed to prevent overfitting and improve the generalization of the model during training

Word Token Embedding Layer: An embedding layer responsible for converting discrete word indices (word tokens) into continuous vector representations (embeddings)

Gen AI Powering Customer Data Understanding

High-impact example use cases driving value

	C360 GenAI Virtual Agent	Insight Generator (Ask Your DB)	AI-Powered Data Quality	Marketing Audience Creation	Enterprise Chatbot
What	**Enhance UX while searching**, from Enterprise Knowledge Graphs, to Databases and Documentation pages	Understand relationships and answer analytical questions **to generate insights for actions**	Proactive **identification, alerting and remediation of data quality issues** in customer records	Discover missed segments and automatically **create new audiences in a natural, contextual way**	A **supercharged Enterprise Bot** trained on data products' documentation (e.g., Confluence pages)
Why	Enable GenAI powered responses for **customer record search, enhanced with firmographics & technographics** to enhance effectiveness	Query business data using NLP, providing **quick and accurate answers** to complex analytical questions	First-party data are far from perfect with **limited ability to quantify** the quality issues and take **remediation actions at scale**	Let AI to **recommend highly personalized audience segments** based on intricate patterns in the data	Personal assistant, providing **information about products, documentation, referential material**, reducing time-to-search & value
How	Get quick and concise answers through **GenAI indexing capabilities** (deep-meaning vectors) on top of existing Elastic DB	A **GenAI tool** for **translating user intents to code** for querying relational and non-relational databases using natural language	Combination of conventional **Machine Learning & Generative AI**, for data quality assessment, anomaly detection & remediation	Based on the AI recommendations provide **natural language requests** for targeted **audience creation**	Provide a **24/7 GenAI powered assistant** answering questions in a natural, contextual way

Innovate | Accelerate | Transform